

L'ART DE LA PERSUASION



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gens et atteindre vos objectifs



Antonio Jaimez

Lart De La Persuasion

Xiaolong Qi



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New Chapters in the History of Rhetoric Laurent Pernot, 2009-09-28 This volume gathers over forty papers by leading scholars in the field of the history of rhetoric. It illustrates the current trends in this new area of research and offers a great richness of insights. The contributors are from fourteen different countries in Europe, America and Asia; the majority of the papers are in English and French, some others in German, Italian and Spanish. The texts and subjects covered include the Bible, Classical Antiquity, Medieval and Modern Europe, Chinese and Korean civilization and the contemporary world. Word, speech, language and institutions are addressed from several points of view. One major topic among many others is Rhetoric and Religion.

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Approche systémique des institutions de soins Thierry Albernhe, Karine Albernhe, 2020-10-06 L'institution est la fois un système dans lequel tous les membres qu'ils soient soignants ou patients sont en interrelations d'un côté pendant les uns des autres de l'organisation fonctionnelle et hiérarchique ainsi que du lieu lui-même mais également un cadre de soins pour les patients qui peut être sécurisant ou au contraire contre-productif par rapport aux objectifs du soin. Troisième ouvrage du triptyque consacré aux thérapies systémiques. Les thérapies familiales systémiques et Applications en thérapie familiale systémique. Cet ouvrage tend le champ d'application de la pensée systémique aux institutions de soins plus particulièrement en psychiatrie et en santé mentale associant la réflexion du questionnement systémique, la pratique des soignants de terrain ainsi que des dirigeants d'institutions rappelant les concepts, l'origine de la systémie par exemple comment le fonctionnement ou dysfonctionnement d'une structure de soins peut impacter la prise en charge des patients. L'ouvrage est illustré de nombreux exemples concrets de situations auxquelles peut se trouver confronté une équipe au quotidien que faire face à une personnalité qui perturbe et ou remet en cause le fonctionnement de l'institution. Comment construire un projet de soins collectif au sein d'une équipe. Que peut apporter l'institution au patient en termes de soutien, de sécurisation, de repères, etc. Cet ouvrage s'adresse aux psychiatres, psychologues et psychothérapeutes, aux infirmiers et éducateurs et plus largement aux professionnels exerçant dans le large champ de la santé mentale qu'ils soient décideurs et responsables d'institutions ou de structures, personnels de terrain s'occupant de souffrance psychique au quotidien. Ils y trouveront des clés pour comprendre la pertinence de la pensée systémique dans les institutions où ils exercent des illustrations de situations concrètes et vécues ainsi que des exercices pratiques réaliser seul et ou en équipe.

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