

# Chapter 1: Managerial Accounting and the Business Environment

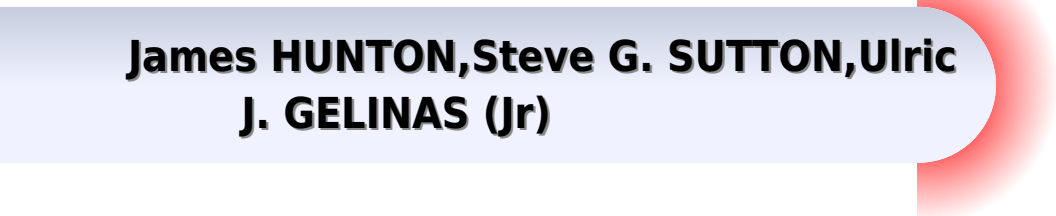
## Solutions to Questions

### Exercise 1-1 (20 minutes)

- i. Developing sales estimates of a product for use in the annual budget for a product is a *planning* activity since doing so will establish a goal for sales levels in the coming year.
- ii. The review of the monthly quality control reports is a *controlling* activity aimed at determining whether production processes are operating as planned. Identifying the team members to investigate the problem is a *directing and motivating* activity since it involves assigning tasks to specific individuals. The selection of team members is also a *decision-making activity* since the manager will need to determine which employees are best suited (e.g., which ones have the necessary skills, the time available, etc.) to conduct the investigation.
- iii. Choosing from the two design alternatives for the speakers is a *decision-making activity*. It could also be argued that this is a *planning activity* since it will affect which speaker design the company decides to offer to its customers in future periods.
- iv. Reviewing the monthly performance report is a *controlling* activity. Determining the production schedule in the coming months is both a *planning* and *directing and motivating* activity since it involves the future scheduling of day-to-day activities related to manufacturing the televisions. Evaluating how to motivate retailers to improve sales is also a *directing and motivating* activity and has an element of *planning* as well assuming changes are going to be made to the current incentive system. The evaluation also involves *decision-making* with respect to continuing or discontinuing the

# Managerial Accounting 6e Chap 7 Solutions

**James HUNTON, Steve G. SUTTON, Ulric  
J. GELINAS (Jr)**



## **Managerial Accounting 6e Chap 7 Solutions:**

**Management Accounting** Professor Carsten Berkau, 2020-04-20 Management Accounting is written for students in international Business Management study programs. It covers the widely applied syllabus of Cost Accounting and Management Accounting at universities on bachelor's and master's level. The book is based on more than 20 years academic teaching experience in Germany and at international universities in South Africa, Malaysia, China, the Netherlands, and South Korea. In this text book, the application of methods and instruments comes first. Management Accounting follows a case study based approach. All cases are taken from previous exam papers and explained in detail. The text book starts with a case study of a manufacturing company and compares Financial Accounting to Management Accounting. It covers two points of view: 1. a General Management view with aspects of business planning, cost-volume-profit analysis, degree of operating leverage, mergers and cross border acquisitions, and risk valuation. 2. a Cost Accounting view with Management Accounting systems, flexible budgeting, cost allocations, performance measurement and monitoring, reporting, calculation, manufacturing accounting, job order and process costing, activity based costing, and multi-level contribution margin Accounting. On the UVK website, numerous exam tasks and complete solutions thereto are available in English. (WCS) Financial Accounting 4th Edition with Principles 6th Edition Chapter 13 for CCSF Casebound Jerry J. Weygandt, 2004 **Accounting: An**

**Introduction, 6/E** Peter Atrill, Eddie McLaney, David Harvey, 2014-08-28 Accounting an introduction by Atrill provides a clear and approachable introduction to accounting and finance for those seeking to understand the main concepts and their practical application to good decision making. *Management Accounting, 6e* Will Seal, Carsten Rohde, Ray Garrison, Eric Noreen, 2018-10-30 Management Accounting 6e

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