MANAGERIAL ACCOUNTING TEST 2 STUDY GUIDE

CHAPTER 5 - COST-VOLUME-PROFIT RELATIONSHIPS:

Applications of CVP analysis:

- To examine the trade-offs between:
 - Selling Price
 - Sales Volume
 - Unit Variable Costs
 - Total Fixed Costs
 - To find the most profitable combination of these components

Basics of CVP analysis:

- CVP Assumptions:
 - Revenue is linear in relevant range (SP per unit is constant)
 - Costs are linear in relevant range and can be accurately divided into VC and FC elements
 - VC varies in total, but is constant per unit.
 - FC is constant in total, but as activity increases, the FC/unit decreases
 - o For multiproduct companies, sales mix is constant
 - Inventory levels do not change (#produced = #sold)
- Contribution Margin: amount available to cover fixed expenses and provide profit
 - As seen On the Contribution Format Income Statement:

	Total	Per Unit	9/6
Sales	\$450,000	\$30	100%
-VE	180,000	12	40%
CM	270,000	\$18	60%
-FE	216,000		
NOI	54,000		

= Constant

- Contribution Margin Ratio: CM expressed as a percent of sales = CM/Sales
- Break-Even Point:
 - Sales level (in units or dollars) at which net income equals zero
 - When sales = total expenses
 - When contribution margin = fixed expenses
 - BE point in units = FE
 CM per unit
 - o BE point in sales \$ = FE CM ratio
 - Once the BE point has been reached, net operating income will increase by the amount of the unit CM for each additional unit sold
 - At BE point, CM would exactly cover costs, NOI = 0
- This chapter is heavy on examples/application --- really look over some

Managerial Accounting Midterm Guide

Irvin N. Gleim

Managerial Accounting Midterm Guide:

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