

# MANAGING OVERSEAS OPERATIONS

Kiss Your Latte Goodbye



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# Managing Overseas Operations Kiss Your Latte Goodbye

**British Institute of Management**

A red circular graphic with a gradient, appearing as a partial circle or a stylized arrow pointing to the right, located to the right of the British Institute of Management text.

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**The company and overseas operations** British Institute of Management,1969 **Business Abroad** Lawrence E. Koslow, J.D., Ph.D.,2012-08-21 From something as simple as finding a distributor to as complex as founding an overseas operation Here s a meat and potatoes guide to entering and excelling in the international business arena Combining theory practice and insider savvy Business Abroad shows you how to successfully take your company global and expand and improve your current global activities You ll find a straightforward plan of action for starting and conducting overseas business This clear succinct road map helps you effectively conduct key international business transactions Mistakes in any of these areas could cost you tens of thousands of dollars so there s specific help with Exporting importing Distribution Joint ventures Licensing Franchising Technology transfer and more Going international is not an easy decision but this valuable guidebook makes it a simpler and more profitable one **A Study of Common Obstacles and Trends in Overseas Operations** Victor Yuen,1973

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