

The “Best” Investor Pitch Deck Outline

- 0) Cover Slide
- 1) Elevator Pitch
- 2) Market Problem & Current Solutions
- 3) Market Opportunity: Define Market, Target Customer, & Target Market Size
- 4) Your Solution (1-5 Slides)
- 5) Team (If really impressive, potentially move slide after “Elevator Pitch” slide)
- 6) Board Members & Advisers (Optional, or combine w/ Team slide)
- 7) Traction & Awards (Optional if no real traction yet, otherwise 1-3 slides)
- 8) Market Fit / Competition (Optional, can also be explained in slides 2 & 3 above)
- 9) Competitive Advantages (Optional, can be explained in slide 4 above)
- 10) Revenue Model: Key Revenue Streams & Business Model
- 11) Expense Model: Key Expenses, Time Efforts & Strategy
- 12) Financial Projections
- 13) Exit Strategy (Optional)
- 14) The Ask: Capital Raise & \$ Uses
- 15) Closing Slide: Questions? Contact Details

Various Deck Size Options & Content:

5 Slide Deck: 1, combine: 2 + 3, combine: 4 + 7, 5, combine: 10 + 12 + 14.

10 Slide Deck: Don't include optional slides

15-30 Slide Deck: Slides 1-15 + add'l slides: Your Solution (1-5), Traction (1-3), Explain: LTV vs. CAC

Investor Pitch Book Example

American Bankers Association



Investor Pitch Book Example:

The Investment Writing Handbook Assaf Kedem, 2018-03-13 The writing bible for financial professionals The Investment Writing Handbook provides practical accessible guidance for crafting more effective investor communications Written by an award winning writer editor and speechwriter this book explains the principles and conventions that help writing achieve its purpose whether you need to inform educate persuade or motivate you ll become better equipped to develop a broad range of communications and literature for investor consumption Examples from real world financial institutions illustrate expert execution while explanations and advice targeted specifically toward investor relations give you the help you need quickly From white papers and investment commentary to RFPs product literature and beyond this book is the financial writer s bible that you should keep within arm s reach Investment writing is one of the primary influences on investors attitudes It educates informs decisions shapes opinions and drives behavior so shouldn t it be expertly crafted to achieve its intended goal This book explains the tricks of the trade to help you get your message across Understand the principles of effective investor communication Master the conventions of informative and persuasive writing Examine well written sample documents from real world institutions Improve research papers presentations investor letters marketing literature and more Virtually all firms with investors as clients need to communicate to them regularly but few financial professionals receive formal training in investor communications When investors opinions attitudes and actions determine the health of your company it is vitally important that these communications not be left to chance The Investment Writing Handbook provides essential guidance and clear explanations to help you transform your communication strategy execution and results

The Accelerating Transport Innovation Revolution George Giannopoulos, John F. Munro, 2019-04-17 The Accelerating Transport Innovation Revolution A Global Case Study based Assessment of Current Experience Cross sectorial Effects and Socioeconomic Transformations offers a comprehensive view of current state of the art and practices around the world to create innovation on a revolutionary scale and connect research to commercial exploitation of its results It offers a fascinating new model of the innovation process based on theories of biological ecosystems general systems theory and basins of attraction represented through space time graphs well known in mathematics Furthermore it considers through a number of dedicated chapters key issues and elements of innovation ecosystems such as Causal Factors and system constraints affecting the development and sustainability of innovation ecosystems Chapter 4 Review of innovation organization and governance in key countries and regions Chapter 5 the role of technological Spillovers Chapter 6 Collection and use of data for innovation monitoring and benchmarking Chapter 7 Intellectual Property protection between competing ecosystems Chapter 8 Economics of innovation Chapter 9 Public and private sector involvement in Transport innovation creation Chapter 10 the role of the individual entrepreneur innovator in energizing change Chapter 11 Finally in Chapter 12 there is a thorough summary of key findings This book uses a paradigmatic approach to augment the innovation ecosystem

model of innovation that integrates beliefs and learning into the innovation ecosystems model It therefore includes ten case studies from the U S Europe and Asia detailing how innovation is created across continents and different ecosystems and what are the critical lessons to be learned It does this effectively at five different levels of analysis i e the individual innovator entrepreneur level the organization level government agency or company the regional ecosystem level the nation state level and the global systemic or international level Each level of analysis reveals unique features of the innovation landscape and the ten case studies allow the reader to assess when and where specific enablers are facilitating innovation especially on a revolutionary scale The need for the book came from the realization that despite the billions of dollars spent on various research programs over the past 20 years especially in the public sector there have been few clear and tangible efforts directed at exploring how innovation production increasingly occurs and the critical factors necessary to sustain large scale revolutionary change as the future unfolds Thus a primary theme of the book is that understanding how research results translate into market innovation and implementation especially understanding the nature of revolutionary innovation is as important as the creation of innovations themselves While the focus of the book is on Transportation the concepts and recommendations presented apply to other fields too Formulates and presents a workable and comprehensive new model of innovation Defines and analyzes many concepts and notions related to innovation research and market implementation Examines the critical factors affecting innovation production and successful commercial implementation of research results Examines organizational models of coordination governance data collection process analysis and use of intellectual property tools Includes recent well researched and documented case studies of successful innovation ecosystems across the world mainly but not only in the Transport field **SEC Docket** United States. Securities and Exchange Commission,2013

Investment Banking Explained, Chapter 11 - Strategies in IPOs Michel Fleuriot,2008-06-26 Here is a chapter from *Investment Banking Explained* which provides a clear overview of this complex industry It covers the history key terms structures and strategies of investment banking and breaks the business down into its respective specialties from traders brokers and analysts to relationship managers hedgers and retirement planners illustrating how each contributes to the industry as a whole This comprehensive guide examines the operations of the world s most successful firms as well as explains how investment banks are forging their international strategies [Denver University Law Review](#) ,1985

[Educational Entrepreneurship Today](#) Frederick M. Hess,Michael Q. McShane,2021-03-04 In *Educational Entrepreneurship Today* Frederick M Hess and Michael Q McShane assemble a diverse lineup of high profile contributors to examine the contexts in which new initiatives in education are taking shape They inquire into the impact of entrepreneurship on the larger field including the development and deployment of new technologies and analyze the incentives barriers opportunities and tensions that support or constrain innovation Over the past decade entrepreneurship has moved from the periphery to the center of education reform Policy measures philanthropic support and venture capital increasingly promote

initiatives that drive innovation within and outside the traditional education sector These initiatives have included spectacular successes like Khan Academy Teach For America and Wireless Generation as well as highly visible failures like the InBloom data warehouse Educational Entrepreneurship Today offers critical perspectives on the impact of entrepreneurship and also includes lessons from leading entrepreneurs in which they use case studies drawn from their own experience to illustrate the realities of leading disruptive change in education and pose guiding questions for the next generation of innovators In a time of increasing polarization around education policy this timely frank and insightful volume shows how we can begin to create systems in which entrepreneurial ideas and fresh thinking are welcomed constructively employed and held accountable for the public good

Venture Capital and the Finance of Innovation Andrew Metrick, Ayako Yasuda, 2021-04-06 An invaluable resource for current and aspiring technology investors Venture Capital and the Finance of Innovation provides an in depth understanding of the tools and models needed to succeed in this competitive and highly fluid business environment Building on a comprehensive introduction to fundamental financial and investment principles the text guides the reader toward a robust skill set using enterprise valuation and preferred stock valuation models risk and reward strategic finance and other concepts central to any venture capital and growth equity investment Two features of the book stand out from other sources on the subject First it pays special attention to the enterprise valuation methodology for high growth companies What drives the value of a company that has little physical assets losing money now but has a small chance of achieving great success in several years How do you create estimates for sales profit and return on capital when little data is available The book answers these questions using a discounted cash flow model that is tailor made for technology companies DCF xlsx downloadable from the instructor website and the comparables model Second it highlights the most valuation relevant feature of VC term sheets namely the use of convertible preferred stock The book shows the reader how to use a user friendly and automated valuation model of VC preferred stock available at www.vcvtools.com to value various types of preferred stock and to visualize how term sheets split the values of the firm between entrepreneurs and VCs Accessible comprehensive and assuming only basic knowledge of venture capital this text offers essential guidance for successful VC and growth equity investing in any market

Investing for Dummies Eric Kevin Tyson, 1996 Master your financial future with Eric Tyson s revised and updated guide to investing You ll find coverage of all aspects of investing including how to develop and manage a portfolio understand critical tax concerns and invest in stocks bonds mutual funds real estate small business and more Begin turbo charging your investment returns now Discover how to Choose investments that fit your goals Read and understand financial reports Balance your portfolio Weigh the benefits of new investments Manage your retirement fund Read by Brett Barry

Investment Banking Explained, Second Edition: An Insider's Guide to the Industry Michel Fleuriot, 2018-12-14 The authoritative guide to investment banking updated and revised for the new financial landscape What is investment banking How do investment bankers generate profit for their

clients What is the function of each specialty How has the industry changed in the past decade Investment Banking Explained answers these questions and offers a complete overview of this complex industry Written in accessible easy to understand language Investment Banking Explained provides everything you need to identify structures strategies and operational aspects of investment banking and it offers thorough examinations of the operations of the world s most successful firms With every chapter updated and revised this peerless work also includes need to know information on all new topics including developing strategic relationships with large corporate clients understanding the role of technology finding the keys for a successful IPO how to successfully advise a client in mergers and acquisitions the strategies for value creation in asset management and startup financing The only book of its kind written by a seasoned investment banking practitioner Investment Banking Explained delivers a complete overview of investment banking in its modern form Whether you re in the business or planning to launch an investment banking career this comprehensive guide provides everything you need to succeed

Venture Capital, Private Equity, and the Financing of Entrepreneurship Josh Lerner, Ann Leamon, 2023-04-27 In the newly revised second edition of Venture Capital Private Equity and the Financing of Entrepreneurship a dedicated team of researchers and professionals delivers an authoritative and comprehensive account of the world of active investing This important work demonstrates how venture capitalists and private equity investors do business and create value for entrepreneurs shareholders and other stakeholders The authors drawing on decades of combined experience studying and participating in the private equity markets discuss the players dynamics and the incentives that drive the industry They also describe various possibilities for the future development of private equity This latest edition is perfect for advanced undergraduate students of finance and business as well as MBA students seeking an insightful and accessible textbook describing the private equity markets

Get Backed Evan Baehr, Evan Loomis, 2015-10-27 Anyone who comes to pitch on Shark Tank should read this book first Barbara Corcoran ABC s Shark Tank I have seen literally thousands of companies trying to raise capital and know that a great pitch deck is critical This book gives you the playbook for creating yours Naval Ravikant cofounder and CEO AngelList I raised twice the amount of money I set out to in a mere five weeks I m naming my firstborn child after the Evans Slava Menn cofounder and CEO Fortified Bicycle HOW DO YOU LAUNCH THE VENTURE OF YOUR DREAMS Get Backed isn t just about startup fundraising It s a handbook for anyone who has an idea and needs to build relationships to get it off the ground Over the last 3 years entrepreneurs Evan Loomis and Evan Baehr have raised 45 million for their own ventures including the second largest round on the fundraising platform AngelList In Get Backed they show you exactly what they and dozens of others did to raise money even the mistakes they made while sharing the secrets of the world s best storytellers fundraisers and startup accelerators They ll also teach you how to use the friendship loop a step by step process that can be used to initiate and build relationships with anyone from investors to potential cofounders And most of all they ll help you create a pitch deck building on the real life examples of 15 ventures that have raised over 150

million What's in the book The original pitch decks and fundraising strategies of 15 ventures that raised over 150 million Email scripts that will get you a meeting with angel investors venture capitalists and potential board members Pitching exercises developed by startup talent beds like Stanford University's d school and Techstars A breakdown of the 10 essential pitch deck slides how to create them and what questions you should answer with each An overview of the 5 main funding sources for startups the pros and cons of each and who the big players are A crash course in visual and presentation design that will make any deck beautiful Templates for 4 stories every entrepreneur should know how to tell The story of one entrepreneur who showed up in Silicon Valley with no network and six months later had investments from Fred Anderson Bono and Peter Thiel Get Backed will show you exactly what it takes to get funded and will give you the tools to make any idea a reality

Marketing Alternative Investments: A Comprehensive Guide to Fundraising and Investor Relations for Private Equity and Hedge Funds Hemali Dassani,Nanda Kuppuswamy,2022-10-18 Master the process of effectively marketing alternative investments a critical but overlooked aspect of ensuring fund success Investment funds with great performance and potential often fail for one simple reason the enormous challenge for investor relations and fundraising professionals to raise the necessary capital to make the fund profitable The only book to tackle this critical issue Marketing Alternative Investments builds on the experiential wisdom and best practices from numerous thought leaders in the industry and provides a comprehensive look at investor centric marketing and fundraising strategy Whether you work in hedge funds private equity or are aspiring to be part of one you'll gain invaluable insights into understanding investors and the investment landscape to create a successful marketing campaign Marketing Alternative Investments is organized into three sections Fundamentals the history structure decision process stakeholders investment expectations regulations and relevant information on major institutional investor groups Fundraising in practice tools techniques issues regulations skillsets and processes required to complete a full marketing cycle from pre marketing through investor relations Other considerations key building blocks for a successful franchise in an evolving alternatives landscape including diversity and technology Effective fundraising and investor relations is key to the growth of alternative investments This thorough guide delivers the information insight tools and best practices for strategically marketing alternative investments

Investing For Dummies? Eric Tyson,1999-08-30 Investing can change the course of one's life in significant ways This easy to understand step by step bestselling guide is a primer on how to do it wisely for maximum returns Cartoons

The Deal ,2005-07-11 **U.S. Securities Law for International Financial Transactions and Capital Markets** Guy P. Lander,2009 **The Fast Track** Mariam Naficy,1997-10-06 Get an Insider's Edge on Launching Your Career Are you thinking about working for the likes of McKinsey Merrill Lynch or Salomon Brothers Thousands of undergraduates MBA students and others are rushing for prestigious entry level positions in the highly competitive and lucrative fields of management consulting investment banking and securities trading How are you going to compete In The Fast Track experienced recruiter and fast track insider Mariam

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Table of Contents Investor Pitch Book Example

1. Understanding the eBook Investor Pitch Book Example
 - The Rise of Digital Reading Investor Pitch Book Example
 - Advantages of eBooks Over Traditional Books
2. Identifying Investor Pitch Book Example
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Investor Pitch Book Example
 - User-Friendly Interface
4. Exploring eBook Recommendations from Investor Pitch Book Example
 - Personalized Recommendations
 - Investor Pitch Book Example User Reviews and Ratings
 - Investor Pitch Book Example and Bestseller Lists

5. Accessing Investor Pitch Book Example Free and Paid eBooks
 - Investor Pitch Book Example Public Domain eBooks
 - Investor Pitch Book Example eBook Subscription Services
 - Investor Pitch Book Example Budget-Friendly Options
6. Navigating Investor Pitch Book Example eBook Formats
 - ePub, PDF, MOBI, and More
 - Investor Pitch Book Example Compatibility with Devices
 - Investor Pitch Book Example Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Investor Pitch Book Example
 - Highlighting and Note-Taking Investor Pitch Book Example
 - Interactive Elements Investor Pitch Book Example
8. Staying Engaged with Investor Pitch Book Example
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Investor Pitch Book Example
9. Balancing eBooks and Physical Books Investor Pitch Book Example
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Investor Pitch Book Example
10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
11. Cultivating a Reading Routine Investor Pitch Book Example
 - Setting Reading Goals Investor Pitch Book Example
 - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Investor Pitch Book Example
 - Fact-Checking eBook Content of Investor Pitch Book Example
 - Distinguishing Credible Sources
13. Promoting Lifelong Learning

- Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
14. Embracing eBook Trends
- Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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