

## REVIEW MUTIPLE CHOICE QUESTIONS

### PERCEPTION

1. Individual act and react on the basic of \_\_\_\_\_, not on the basic of \_\_\_\_\_.
  - a. Objective reality; their previous experiences
  - b. Their previous experiences; their perceptions
  - c. Their perceptions; objective reality
  - d. Their perception; their previous experiences
  - e. Their previous experience; peer pressure
2. Which of the following products is likely the most difficult to position or differentiate clearly from competition? a. Soup
  - b. Gasoline
  - c. Minivans
  - d. Gym memberships
  - e. Bath towels
3. The process by which an individual selects, organizes, and interprets stimuli into a meaningful and coherent picture of the world is known as \_\_\_\_\_. a. Observation
  - b. Perception
  - c. Realization
  - d. Rationalization
  - e. Understanding
4. \_\_\_\_\_ can simply be described as "how we see the world around us."
  - a. Knowledge
  - b. Perception
  - c. Motivation
  - d. Attitude
  - e. Understanding
5. \_\_\_\_\_ is (are) the immediate and direct response of the sensory organs to stimuli. a. Sensory receptors
  - b. Sensation
  - c. Sensory input
  - d. Sensory adaption
  - e. Sensory blocking
6. Products, packages, brand names, advertisement, and commercials are examples of \_\_\_\_\_. a. Sensations
  - b. Receptors
  - c. Realities

# Multiple Choice Questions For Business Law

**Thomas Griffiths**



## Multiple Choice Questions For Business Law:

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