SETTING YOUR LABOR RATE (EXAMPLE)

WAGE	The actual hourly cost of your techs: 22%-30% of the rate you charge customers	-	\$35/HR
BENEFITS	The typical benefits load: 22-24% of wage	-	24%
FULLY LOADED HOURLY COST	Average tech hourly wage multiplied by one plus the benefit load: 35 x (1+.24) = 43.4	-	\$ 44
EXPECTED MARGIN	A benchmark target—determine after you research and calculate your overhead.	-	60%
HOURLY LABOR RATE	Your fully loaded cost, divided by one minus your expected margin: \$44 / (1-60%) = \$109.55	-	\$109.55/HR



Mechanics Labor Flat Rate Guide

Ross Robert Olney

Mechanics Labor Flat Rate Guide:

The book delves into Mechanics Labor Flat Rate Guide. Mechanics Labor Flat Rate Guide is a vital topic that needs to be grasped by everyone, from students and scholars to the general public. This book will furnish comprehensive and in-depth insights into Mechanics Labor Flat Rate Guide, encompassing both the fundamentals and more intricate discussions.

- 1. This book is structured into several chapters, namely:
 - Chapter 1: Introduction to Mechanics Labor Flat Rate Guide
 - Chapter 2: Essential Elements of Mechanics Labor Flat Rate Guide
 - o Chapter 3: Mechanics Labor Flat Rate Guide in Everyday Life
 - Chapter 4: Mechanics Labor Flat Rate Guide in Specific Contexts
 - ∘ Chapter 5: Conclusion
- 2. In chapter 1, the author will provide an overview of Mechanics Labor Flat Rate Guide. This chapter will explore what Mechanics Labor Flat Rate Guide is, why Mechanics Labor Flat Rate Guide is vital, and how to effectively learn about Mechanics Labor Flat Rate Guide.
- 3. In chapter 2, this book will delve into the foundational concepts of Mechanics Labor Flat Rate Guide. The second chapter will elucidate the essential principles that must be understood to grasp Mechanics Labor Flat Rate Guide in its entirety.
- 4. In chapter 3, the author will examine the practical applications of Mechanics Labor Flat Rate Guide in daily life. The third chapter will showcase real-world examples of how Mechanics Labor Flat Rate Guide can be effectively utilized in everyday scenarios.
- 5. In chapter 4, this book will scrutinize the relevance of Mechanics Labor Flat Rate Guide in specific contexts. This chapter will explore how Mechanics Labor Flat Rate Guide is applied in specialized fields, such as education, business, and technology.
- 6. In chapter 5, the author will draw a conclusion about Mechanics Labor Flat Rate Guide. The final chapter will summarize the key points that have been discussed throughout the book.
 - The book is crafted in an easy-to-understand language and is complemented by engaging illustrations. This book is highly recommended for anyone seeking to gain a comprehensive understanding of Mechanics Labor Flat Rate Guide.

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