

Ch 11 Study Guide Develop & Manage Products

Indicate whether the statement is true or false.

1. It is during the product development stage that one asks questions such as: Would current customers benefit from the product? What new facilities, if any, would be needed? How might competitors respond? What is the risk of failure? Is the company willing to take the risk?
 - a. True
 - b. False**
2. A concept test evaluates an existing product idea, after the creation of a prototype.
 - a. True**
 - b. False
3. It really does not matter whether the product is "new to the world" or some other category of new product. If it is new to a potential adopter, it is an innovation in this context.
 - a. True
 - b. False
4. The rate of the decline of sales during the product life cycle is governed by how rapidly consumer tastes change or substitute products are adopted.
 - a. True**
 - b. False
5. Absolute failure of a new product occurs when it returns a profit but fails to achieve its sales goals, profit goals, or market share goals.
 - a. True
 - b. False**
6. When considering the diffusion of innovation regarding new products, a common characteristic of innovators is isolation.
 - a. True**
 - b. False**
7. A firm that starts with a global strategy is better able to develop products that are marketable worldwide.
 - a. True**
 - b. False
8. Both demographics and behavior distinguish early adopters.
 - a. True
 - b. False**
9. In recent years, Lego introduced Lego Friends, designed to appeal to girls. to the Lego Friends building sets include pastel-colored bricks that can be used to make a hair salon and a cupcake café. These efforts indicate that Lego is repositioning its product.

It Essentials Ch 11 Study Guide

Todd Lammle,Donald Robb



It Essentials Ch 11 Study Guide:

CompTIA IT Fundamentals Study Guide Quentin Docter, 2015-10-30 NOTE The exam this book covered CompTIA IT Fundamentals Exam FCO U51 was retired by CompTIA in 2019 and is no longer offered For coverage of the current exam CompTIA IT Fundamentals Exam FCO U61 please look for the latest edition of this guide CompTIA IT Fundamentals Study Guide Exam FCO U61 9781119513124 Information Technology is not just about what applications you can use it is about the systems you can support The CompTIA IT Fundamentals certification is an introduction to the skills required to become a successful systems support professional progressing onto more advanced certifications and career success The Sybex CompTIA IT Fundamentals Study Guide covers 100% of the exam objectives in clear and concise language and provides you authoritatively with all you need to know to succeed in the exam Along with gaining preventative maintenance skills you will also develop the tools to complete troubleshooting and fault resolution and resolve common issues experienced by the majority of computer systems The exam focuses on the essential IT skills and knowledge needed to perform tasks commonly performed by advanced end users and entry level IT professionals alike including Identifying and explaining computer components Setting up a workstation including conducting software installations Establishing network connectivity Identifying compatibility issues and identifying and preventing security risks Managing the safety and preventative maintenance of computers Practical examples exam highlights and review questions provide real world applications and uses The book includes Sybex's interactive online learning environment and test bank with an assessment test chapter tests flashcards and a practice exam Our study tools can help you prepare for taking the exam and increase your chances of passing the exam the first time

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