

## Summary

Reported Sales

\$20.7Bil

+3.3%

GAAP Net Income

\$5.8Bil

+55%

GAAP EPS

\$2.17

+56%

Non-GAAP EPS

\$2.30

+9.5%

## Segment Sales Details



WW Consumer

+9.2%



WW Pharmaceutical

+8.7%



WW Medical Devices

-8.2%

## Sales Mix



## Geographic Sales Change

United States

+5.6%



Western Hemisphere, ex. US

-0.1%



Europe

+4.7%



APAC, Africa

-3.1%



## Outlook



Reported Sales

\$82Bil

\$77.5-80.5Bil

FY19

FY20  
Projection

Non-GAAP EPS

\$8.68

\$7.50-7.90

FY19

FY20  
Projection

“Johnson & Johnson is built for times like this, and we are leveraging our scientific expertise, operational scale and financial strength in the effort to advance the work on our lead COVID-19 vaccine candidate. Our strong performance in the first quarter reflects the efforts of our teams around the world and the sustainability of our business model.”

- Alex Gorsky, CEO

## Other Highlights



Gross profit

\$13.6Bil

+1.7%



Adjusted net earnings

\$6.15Bil

+9%



Effective tax rate

11%

(All comparisons are on a year-over-year basis, unless otherwise stated)

# Johnson Johnson Financial Report

**LM Reder**



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## **Table of Contents Johnson Johnson Financial Report**

1. Understanding the eBook Johnson Johnson Financial Report
  - The Rise of Digital Reading Johnson Johnson Financial Report
  - Advantages of eBooks Over Traditional Books
2. Identifying Johnson Johnson Financial Report
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Johnson Johnson Financial Report
  - User-Friendly Interface
4. Exploring eBook Recommendations from Johnson Johnson Financial Report
  - Personalized Recommendations
  - Johnson Johnson Financial Report User Reviews and Ratings
  - Johnson Johnson Financial Report and Bestseller Lists
5. Accessing Johnson Johnson Financial Report Free and Paid eBooks
  - Johnson Johnson Financial Report Public Domain eBooks
  - Johnson Johnson Financial Report eBook Subscription Services
  - Johnson Johnson Financial Report Budget-Friendly Options

6. Navigating Johnson Johnson Financial Report eBook Formats
  - ePub, PDF, MOBI, and More
  - Johnson Johnson Financial Report Compatibility with Devices
  - Johnson Johnson Financial Report Enhanced eBook Features
7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Johnson Johnson Financial Report
  - Highlighting and Note-Taking Johnson Johnson Financial Report
  - Interactive Elements Johnson Johnson Financial Report
8. Staying Engaged with Johnson Johnson Financial Report
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Johnson Johnson Financial Report
9. Balancing eBooks and Physical Books Johnson Johnson Financial Report
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection Johnson Johnson Financial Report
10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
11. Cultivating a Reading Routine Johnson Johnson Financial Report
  - Setting Reading Goals Johnson Johnson Financial Report
  - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Johnson Johnson Financial Report
  - Fact-Checking eBook Content of Johnson Johnson Financial Report
  - Distinguishing Credible Sources
13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development
  - Exploring Educational eBooks
14. Embracing eBook Trends
  - Integration of Multimedia Elements

- Interactive and Gamified eBooks

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