

# SETTING YOUR LABOR RATE (EXAMPLE)

<b>WAGE</b>	<i>The actual hourly cost of your techs: 22%-30% of the rate you charge customers</i>		<b>\$35/HR</b>
<b>BENEFITS</b>	<i>The typical benefits load: 22-24% of wage</i>		<b>24%</b>
<b>FULLY LOADED HOURLY COST</b>	<i>Average tech hourly wage multiplied by one plus the benefit load: <math>35 \times (1 + .24) = 43.4</math></i>		<b>\$44</b>
<b>EXPECTED MARGIN</b>	<i>A benchmark target—determine after you research and calculate your overhead.</i>		<b>60%</b>
<b>HOURLY LABOR RATE</b>	<i>Your fully loaded cost, divided by one minus your expected margin: <math>\\$44 / (1 - 60\%) = \\$109.55</math></i>		<b>\$109.55/HR</b>

# Mechanics Labor Flat Rate Guide

**ML Yell**



## **Mechanics Labor Flat Rate Guide:**

## Adopting the Melody of Phrase: An Emotional Symphony within **Mechanics Labor Flat Rate Guide**

In a global taken by monitors and the ceaseless chatter of quick transmission, the melodic beauty and mental symphony developed by the prepared term frequently diminish into the back ground, eclipsed by the persistent noise and disturbances that permeate our lives. However, located within the pages of **Mechanics Labor Flat Rate Guide** a stunning fictional value overflowing with organic emotions, lies an immersive symphony waiting to be embraced. Constructed by an elegant musician of language, that fascinating masterpiece conducts viewers on a psychological journey, skillfully unraveling the concealed tunes and profound impact resonating within each cautiously constructed phrase. Within the depths of this emotional examination, we can discover the book is central harmonies, analyze its enthralling publishing design, and submit ourselves to the profound resonance that echoes in the depths of readers souls.

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