



Christophe Schmitt
Préface de Louis Jacques Fillion

L'AGIR ENTREPRENEURIAL

Repenser l'action des entrepreneurs

L'agir Entrepreneurial Repenser L'action Des Entrepreneurs

Christophe Schmitt



L'agir Entrepreneurial Repenser l'action Des Entrepreneurs:

L'agir entrepreneurial Christophe Schmitt, 2015-08-26 T00:00:00-04:00 L'auteur entreprend de mettre l'action au cœur de la réflexion actuelle de la recherche en entrepreneuriat. Les différentes parties de l'ouvrage servent toutes un but : montrer qu'il est pertinent et nécessaire de prendre en considération l'entrepreneur comme l'agent de sa propre action mue par une intentionnalité propre ancrée dans son cosystème et dans son temps, facteurs d'influence directe sur ce qu'il entreprend. **La**

fabrique de l'entrepreneuriat Christophe Schmitt, 2018-01-03 Environ 3 millions de Français souhaiteraient entreprendre. Au final, le nombre réel de créations d'entreprises se situe autour de 500 000. Pourquoi un tel écart entre ceux qui songent à entreprendre et ceux qui passent vraiment l'action ? Et surtout comment se fabrique l'entrepreneuriat ? Quelles en sont les pratiques, les outils et les éléments dont il faut s'affranchir pour passer l'action et réussir ? L'auteur propose ici de manière originale et novatrice de s'intéresser non pas seulement à l'objectif de la création d'entreprise, mais à la situation entrepreneuriale qui l'accompagne. L'idée est ainsi de modifier le regard porté par les uns et les autres sur l'entrepreneuriat : entrepreneurs, accompagnateurs, enseignants, étudiants, politiques et la société dans son ensemble. Pour cela, l'ouvrage s'appuie sur un concept fort : l'agir entrepreneurial défini par plusieurs composantes : soit l'idée, l'opportunité, le projet entrepreneurial, le modèle et le plan d'affaires.

Open Innovation Pascal Latouche, 2020-11-17 The purpose of this book is to explicitly describe the daily interactions that need to be implemented to transform these One To One or One to Many interactions into tangible business partnerships and intangible relationship satisfaction value. Through my experience, I will try to give an account of the words and behaviour of the crossed protagonists during all these years. My observations will allow to fully understand the perspectives that everyone gives themselves in interactions in order to better understand the perceptions that result from them. It is the reality of the interactions themselves that will be exposed in order to know how to make the most of them.

Handbook of Research on Entrepreneurship and Organizational Resilience During Unprecedented Times Aloulou, Wassim J., 2022-08-12 Managerial, organizational and entrepreneurial scholars across disciplines have discussed the topic of resilience from developed economies, yet much remains unknown on its practice during modern times and the crises that have recently affected daily lives, business and workplaces. Moreover, few experiences of economic instability have been reported from emerging countries where global competition, economic, social, environmental and sanitary concerns remain as real challenges. It is essential that both researchers and practitioners explore new perspectives and tools to study resilience at many diverse levels and contexts. The *Handbook of Research on Entrepreneurship and Organizational Resilience During Unprecedented Times* explores experiences in different managerial, organizational and entrepreneurial issues, particularly from the perspective of emerging countries. By investigating different levels with interdisciplinary approaches and integrative frameworks, it advances new perspectives for future research. Covering topics such as employee creativity, economic crisis and supply chain management, this major reference work is an indispensable resource for entrepreneurs, business leaders and

executives marketing managers human resource managers organization behavior specialists consultants government officials politicians librarians students and faculty of higher education researchers and academicians

Quels leviers sociaux pour le succès entrepreneurial ? Amina Omrane, 2014-03-01 Cet ouvrage tente de comprendre le processus par lequel les compétences sociales de l'entrepreneur TIC Technologies d'Information et de Communication permettent d'enrichir son capital social et ainsi de faciliter son accès aux ressources externes clés. Suite à une étude exploratoire auprès de dix entrepreneurs TIC quatre banquiers et cinq capitalistes de risque 120 entretiens auprès d'entrepreneurs tunisiens ont permis de dégager les types de compétences sociales susceptibles d'agir en contexte de création TIC

Aide-mémoire - Entrepreneuriat Christophe Schmitt, 2019-06-05 L'ouvrage a pour objectif de montrer l'évolution historique de la notion d'entrepreneuriat et la lumière de cette évolution de montrer les enjeux majeurs et les défis de nos sociétés à l'heure actuelle. L'auteur a noté un besoin dans ses cours en entrepreneuriat d'un petit ouvrage synthétique de référence. L'ouvrage propose de mettre en perspective les différentes approches économique psychologique sociologique management etc de l'entrepreneuriat pour comprendre les enjeux et les défis du moment. Il ne s'agit pas d'un simple catalogue d'approches ni d'une trousse d'outils. Il est question ici de donner du sens aux différentes approches dans le domaine de l'entrepreneuriat et d'en proposer une synthèse approfondie.

Sept clés pour (s')entreprendre Christophe Schmitt, 2021-08-18T00:00:00-04:00 Et si entreprendre consistait avant tout donner du sens son environnement construire de la valeur partir du désordre. Cet ouvrage s'adresse toutes les personnes ayant une idée qui veulent construire une occasion d'affaires et qui souhaiteraient connaître les premières tapes d'un projet entrepreneurial. L'auteur fort de son expérience dans le domaine présente sept clés de réussite qui permettent d'entreprendre et de s'entreprendre. Dans cette perspective il revient sur les moments cruciaux de tout projet entrepreneurial moments qui en conditionnent tout autant la suite tant en matière de réussite que d'échec. Sept clés pour s'entreprendre a pour objectif non seulement de démythifier l'entrepreneuriat en tant que création d'entreprise mais aussi et surtout de le rendre la porte des entrepreneurs en devenir travers de multiples exemples et outils faciles d'utilisation

L'élue-entrepreneur Valentin Dethou, 2021 Dans une sphère publique en pleine mutation la figure centrale de l'élite est soumise de nouveaux défis et s'émancipe toujours plus de l'image de l'élite notable qui avait pu se développer de la fin du XIX^{me} siècle à la fin du XX^{me} siècle. Des sciences politiques puis des sciences économiques au management public est née l'idée d'entrevoir l'élite comme un entrepreneur politique. Cette voie de recherche riche en perspectives fut ensuite poursuivie en entrepreneuriat donnant ainsi corps au concept d'élite entrepreneur sur la base de l'orientation entrepreneuriale autour du triptyque innovation proactivité prise de risque. Sur cette base formalisée notamment par l'analyse de la littérature cette présente thèse repose sur deux propositions de recherche. Premièrement afin de saisir l'essence du phénomène entrepreneurial chez l'élite le recours à la seule orientation entrepreneuriale nous paraît limité. Deuxièmement l'agir entrepreneurial autour du projet en situation nous semble ouvrir des perspectives intéressantes pour consolider le concept d'élite entrepreneur. Aussi partir de développements théoriques de

premiers retours terrain et d'une recherche intervention sur le suivi d'un projet mené en immersion aux côtés d'un lu nous sommes amenés proposer l'agir entrepreneurial comme nouvelle grille de lecture de l'lu entrepreneur autour du triptyque situation intentionnalité problématisation Sur la base de nos résultats de recherche et des enseignements tirés nous développons un modèle permettant d'aider la compréhension de l'lu entrepreneur servant de socle une démarche d'accompagnement en devenir et au développement d'un entrepreneuriat public et politique

Repenser l'entreprise Alain Desreumaux, Jean-Pierre Bréchet, 2019-03-15 On finit par ne plus savoir pourquoi les entreprises existent pour produire des biens et services utiles pour faire du profit pour créer de l'emploi pour assurer d'autres missions mais lesquelles Dans les débats contemporains sur l'entreprise et ses responsabilités la confusion règne On confond l'entreprise qui produit les biens et les services avec la société juridique dans laquelle se retrouvent les investisseurs On dit parfois que l'entreprise est un projet collectif on lui reconnaît bien volontiers un statut de bien commun mais ces expressions ne dissipent pas le flou et ne font pas consensus On aimerait que les théories de l'entreprise nous clarifient mais proprement parler il n'en existe pas Une réponse théorique exigeante est donc construire pour nourrir la réflexion et clarifier les débats Nous proposons une théorie de l'entreprise fondée sur le Projet avec un P majuscule

Nouvelles perspectives en entrepreneuriat Christophe Schmitt, 2020-08-18 Un nouveau modèle pour l'entrepreneuriat Et si pour comprendre l'entrepreneuriat il convenait d'aborder le sujet d'une autre façon C'est tout l'enjeu de ce livre qui s'emploie renouveler notre façon de penser l'entrepreneuriat tant au niveau de la recherche que de la pratique travers l'étude de deux grands modèles issus de la théorie de la communication il propose un cadre de référence innovant basé sur les pratiques quotidiennes de l'entrepreneur et des autres acteurs de l'écosystème Le modèle du triangle clarifie les deux logiques causale et effectuale qui occupent en grande partie la recherche dans ce domaine Le modèle de l'orchestre lui introduit une nouvelle perspective pour comprendre l'entrepreneuriat la logique de la complexité Il est essentiel aujourd'hui de remettre les entrepreneurs au cœur de la réflexion et de les accompagner dans leur parcours Chercheurs et étudiants trouveront dans cet ouvrage les éléments pour ce faire Un nouveau regard porté sur l'entrepreneuriat travers l'expérience terrain de plus de 15 ans de l'auteur

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