

SETTING YOUR LABOR RATE (EXAMPLE)

WAGE	<i>The actual hourly cost of your techs: 22%-30% of the rate you charge customers</i>		\$35/HR
BENEFITS	<i>The typical benefits load: 22-24% of wage</i>		24%
FULLY LOADED HOURLY COST	<i>Average tech hourly wage multiplied by one plus the benefit load: $35 \times (1 + .24) = 43.4$</i>		\$44
EXPECTED MARGIN	<i>A benchmark target—determine after you research and calculate your overhead.</i>		60%
HOURLY LABOR RATE	<i>Your fully loaded cost, divided by one minus your expected margin: $\\$44 / (1 - 60\%) = \\109.55</i>		\$109.55/HR

Mechanics Labor Flat Rate Guide

Ross Robert Olney



Mechanics Labor Flat Rate Guide:

Motor Maintenance Data Book and Flat-rate Manual B. M. Ikert,1929 Essentials of Aviation Management Julie F. Rodwell,2003 **Driver** ,1981 *Ceiling Price Regulation* United States. Office of Price Stabilization,1951 **Uniform Accounting Manual for Dodge Brothers Dealers** Haskins and Sells (Firm : Accountants : N.Y.),1923 **Federal Register** ,1952 **Automotive Engine Performance: Practice manual** Ken Layne,1993 Congressional Record United States. Congress,1975 **Automobile Trade Journal** ,1929 **Motor Record** ,1923 **General Desk Book ...** United States. Office of Price Administration,1946 **Motor Age** ,1923 Machinists' Monthly Journal ,1926 **The Shell Auto Care Guide** Ross Robert Olney,1986 **Automobile Trade Journal and Motor Age** ,1928 **Automotive Merchandising** ,1924 Ford Owner and Dealer ,1923 **American Blacksmith, Auto & Tractor Shop** ,1922 Automotive Replacements ,1922 **Nutz and Boltz Automotive Survival Guide** David Solomon,1997 The essential tool to help drivers get through any car related situation from a simple mechanical problem to a full blown crisis Nutz and Boltz Automotive Survival Guide includes tips on how to handle brake failures blowouts breakdowns car jackings car fires engine maintenance road trip preparations and more 20 line drawings

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