

Microsoft Dynamics CRM Overview

Pipeline by Sales Stage

Team Opportunities

Sales Stage	Count	Value
1	224,275,000.00	224,275,000.00
2	111,480,000.00	111,480,000.00
3	62,880,000.00	62,880,000.00
4	27,280,000.00	27,280,000.00

Leads by Source Campaign

Open Leads

Source Campaign	Count
New 3D Printing Des.	22
Direct Leads	20
Customer Retention	25
Content Marketing C.	20
3D Printer's Promo	20
(blank)	1

Cases By Priority (Per Owner)

Active Cases

Owner	Low	Normal	High	Total
Chris Lusk	25	10	23	58
Jon Harris	10	5	10	25
Steve Harrington	10	5	10	25

All Activities

Search for records

Subject	Regarding	Activity Type	Activity Status	Owner	Priority	Start Date
Build Marketing List for Amp...	Software P...	Task	Open	Ron Maltz	Normal	
Prepare Collateral for Amp...	Software P...	Task	Open	Ron Maltz	Normal	
Secure catering for Amply p...	Software P...	Task	Open	Ron Maltz	Normal	
Promote Amply your Sales ...	Software P...	Task	Open	Ron Maltz	Normal	

Ms Crm User Guide

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