



Dashboard

Q Search

Select a Salesperson

Alfreda M. Casado (Ala)

You have closed

\$ 53,737

Your quota

\$ 73,108

Percentage closed

74%

Accounts


81

Time

2009 2010 2011 2012 2013 Q1 Q2 Q3 Q4

Closed vs Quota

Quota  \$73,108

Closed  \$53,737

Amount left to close:

\$ 19,371

Close date:

6/30/2012 29days left

Sales Analysis

Quota \$ 73,108

Closed \$ 53,737

74 % of your Quota

Committed \$ 68,950

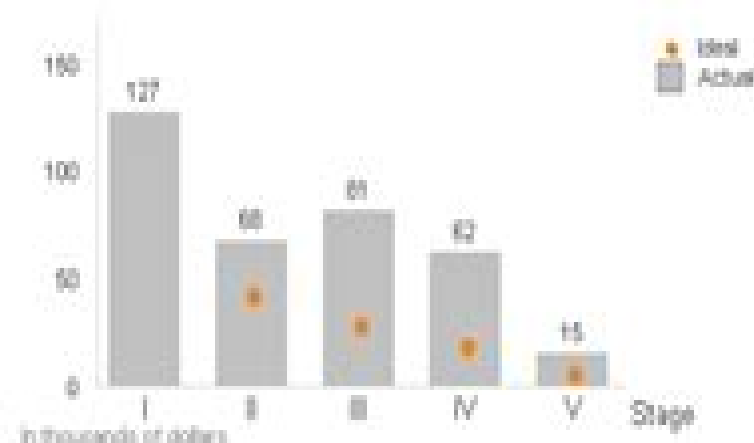
94 % of your Quota

Best \$ 83,471

114 % of your Quota

Sales Pipeline

A look at the total deal sizes in each stage of the process:



Data Management

81 Total Accounts

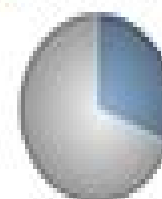
0 without Contacts

95 without Employee

26 without SIC

79 without VAT

CRM Records



Complete Records 31%
Incomplete Records 69%

Manual Qlikview Espanol 90 Personal Edition

LP Steffe



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